

### III. TARIF TRANSAKSI TRADE FINANCE

No.	Transactions	Charges Or	MINIMUM AMOUNT	
		Commissions	( IDR )	( USD )
<b>IMPORT TRANSACTIONS</b>				
1	Issuance LC ( SKBDN )	0,125% for 3 months	eqv	50
2	Amendment LC ( SKBDN )			
	Increase Amount	0,125% for 3 months	eqv	50
	Others ( Cancellation, decrease amount, etc. )	USD 25	eqv	25
3	Usance Acceptance	2 % p.a.min USD 50	eqv	50
4	UPAS ( Usance Payment At Sight ) - interest rate			
	Interest is subject to current rate, market value and approval			
			250,000	25
5	Inward Documentary Collection - Non LC	0.125% flat+ cable fee	500,000	50
	( DP / DA )	( cable fee see below)		
7	Shipping Guarantee	USD 50	-	50
8	Discrepancy Fee ( Per Document )	USD 75	-	75
9	Transit Time Interest ( TTI ) for Sight	Subject to MNC Bank current lending rate + penalty USD 50	-	50
	Calculated from day 1 until funds received			
	Import ( foreign Currency )			
	Local LC ( SKBDN )			
11	Confirmed LC	Subject to Market		
No.	Transactions	Charges Or	MINIMUM AMOUNT	
		Commissions	( IDR )	( USD )
<b>EXPORT TRANSACTIONS</b>				
1	Purchase / Negotiation LC	0,25 % flat	eqv	50
	Purchase Non LC ( DP / DA )	0.25 % flat		
2	Export Documentary LC ( Coll. Basis under LC )	0,25 % flat	eqv	50
3	Outward Document Non LC ( DP / DA )	0,125 % flat	-	50
4	Advising LC			
	- Negotiation in MNC Bank :			
	First LC	USD 10	100,000	10
	LC Amendment	USD 10	100,000	10
	Pre - Advise LC	USD 10	100,000	10
	- Negotiation To Other banks :			
	First LC	USD 50	500,000	50
	LC Amendment	USD 50	500,000	50
	Pre - Advise LC	USD 50	500,000	50
	- LC is received from Beneficiary	-	-	-
5	Transfer LC / SKBDN	0,25 % flat	500,000	50
6	Export Nego / Bills discounted	Subject to agreement and approval		
<b>STANDBY LETTER OF CREDIT ( SBLC ) TRANSACTIONS</b>				
1	Issuance / Opening SBLC	3% p.a.	eqv	100
2	SBLC Amendment :			
	- Increase Amount	3% p.a.	eqv	100

	- Extent of expiry date	3% p.a	eqv	100
	- Others ( cancellation, Decrease, etc. )	USD 50	eqv	50
<b>BANK GUARANTEE ( BG ) TRANSACTIONS</b>				
1	Issuance / Opening BG	0.75% per 3 mth	eqv	50
2	BG Amendment :			
	- Increase Amount	Min USD 50		
	- Extent of expiry date			
	- Others ( cancellation, Decrease, etc. )	USD 50	250,000	25
1	Issuance / Opening BG	0.75% per 3 mth	eqv	50
2	BG Amendment :	Min 250,000; USD 50		
	- Increase Amount	0.75% per 3 mth	eqv	50
	- Extent of expiry date	0,75% per 3 mth	eqv	50
	- Others ( cancellation, Decrease, etc. )	USD 50	250,000	25
<b>OTHERS</b>				
1	Handling fee documents :	USD 100 flat	-	-
2	Messages charges ( SWIFT / Telex ) :			
	- Full Message	USD 15	eqv	15
	- Short Message	USD 5	eqv	5
3	Sending documents :			
	- Courier Tariff (international all destination)	USD 40	-	40 flat
	- Registered Mail ( Domestic / Local )	IDR 100,000	100,000 flat	-

Note :

Message charges will be applied for the following :

- L/C or SKBDN, Bank guarantee issuance and its amendment
- Inward Documentary Collection

All subject to each sending message and content of message.

Deviations :

Deviations to the Trade Finance Standard Pricing are subject to the following criteria :

- There is clear potential of product cross selling
- There is indications that competitor offers better pricing
- Approval Matrix :

Maximum Deviations	Approver
Any deviation from standard pricing	Head of Business ( Retail or Commercial ) Banking



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